



**2022 Denturist Association of BC
Convention and Educational Symposium,
Trade Show and AGM**

2022 EXHIBITORS PROSPECTUS

May 11 – May 14, 2022

**Delta Hotels by Marriott Ocean Pointe Resort
Victoria, BC**

Invitation to Exhibit

The 2022 Denturist Association of BC's (DABC) Convention and Educational Symposium, AGM and Trade Show is being held on **May 11 to May 14, 2022**, at the **Delta Hotels by Marriott Ocean Pointe Resort** in Victoria, BC. To register online, please use this link: [DABC 2022 Trade Show Registration](#). The link will also be available on the DABC website www.denturist.bc.ca.

The following are some reasons Exhibitors should consider registering for a Vendor Booth:

- *Annual drawing of denturists in Western Canada*
- *Additional exposure to denturists from jurisdictions outside of BC*
- *Develop business contacts within the profession*
- *Excellent venue in which to mix business with pleasure*
- **Exhibiting: Friday, May 13th from 2:30 pm to 8:30 pm**
- *Complimentary breakfast and lunch on day of Trade Show*
- *Exhibitors are invited to participate in extracurricular activities with conventioners*

This Exhibitor Prospectus contains the information necessary to assist you in reserving your space; please ensure you read all the information carefully. If you have any questions, you may contact Alex Nicholson at the DABC office at 604-886-1705 / info@denturist.bc.ca.

The Trade Show will be held in Salons B, C and D and exposure to conventioners will be excellent.

Each vendor booth is a standard 6' table in an approximately 8' x 8' exhibit space, with 2 chairs for exhibitors. Ceiling height is over height which will allow more than adequate space for backdrops/sign displays behind your exhibit table.

Please be reminded that the assignment of the vendor booths is based on sponsorship levels first and then when online registration is received by our office. Please contact the office with any special requests and we will endeavor to meet them!

An Exhibitor Confirmation Package will be issued to the registered Exhibitors, and this package will contain detailed and up-to-date information and details regarding the Trade Show as well as information regarding the shipment of items to the hotel for the event.

Exhibitor Registration, Information and Fees

Vendor Booth Registration

To register online for a vendor booth, please click on this link: [DABC 2022 Trade Show Registration](#) or visit our website [DABC Events | Denturist Association of BC](#) and a registration link will be displayed.

This year's Trade Show will take place on **Friday, May 13, 2022, from 2:30 pm to 8:30 pm**. The Vendor Booth Fee is \$1,000 plus 5% GST. This includes two representatives. For additional representatives, the fee is \$100 plus GST each.

Exhibit Table Registration Inclusions

- ✓ 2½' x 6' display table
- ✓ Two chairs per table for the exhibitors
- ✓ Prominent Display Board of the Companies/Individuals exhibiting
- ✓ Complimentary breakfast and lunch for up to 2 exhibitors per table registration (additional exhibitors are \$100 per exhibitor)

Exhibit Table Registration Exclusions

- Extension cords for power
- Shipping, movement, transfer, removal, storage, setup and dismantling of contents of Vendor Booth
- Hotel accommodation
- Personal, travel expenses or other such matters

Exhibitors Additional Information

Covid 19: Please be aware that this event is a mandatory mask and double vaccine event, and proof of vaccination will be required.

Assignment of Space: Assignment of the Vendor Booth is based on sponsorship levels first and then when online registration is received by our office. Please contact the office with any special requests and we will endeavor to meet them!

Exhibit Representatives: Each Vendor Booth receives two complimentary exhibitor registrations. Each double Vendor Booth receives four complimentary exhibitor registrations. Additional representatives are allowed in the Vendor Booth for a fee of \$100.00 plus GST (does not include attendance at conference events).

Exhibit Move-In: Exhibitors are expected to set up their Vendor Booths on Friday, May 13 at 12:30 pm.

Exhibit Move-Out: Exhibitors can begin dismantling at 8:30 pm on Friday May 13, 2022. All exhibitor material must be packed and removed from the floor area as soon as possible as the Hotel needs to get the room ready for the next day's event. The hotel reserves the right to dispose of any materials/packages that are not picked up within 24 hours of the event. A charge may apply.

Exhibit Services (additional cost): Showtime Event and Display is our tradeshow services provider. Showtime Event and Display will be available to assist with exhibit set-up, audio-visual, power and shipping requirements. Closer to the event, Exhibitors will receive an electronic information package outlining Showtime Event and Display's their services and prices.

Shipping and Receiving: The Delta Hotels by Marriott Ocean Pointe Resort does not accept or store packages prior to the event. Showtime Event and Display will handle all exhibitor requirements for storage, customs declarations and shipping goods and materials to and from the hotel. Please refer to Showtime Event and Display's information package for details when it is provided.

Registration and Badges: Registration is available online: [DABC 2022 Trade Show Registration](#) shortly and an email will be sent out containing the registration link. Upon arrival, please come to the DABC registration desk in the Convention foyer to pick up your name badges and receive confirmation of exhibit location. Badges must be worn at all times.

Security and Insurance: The DABC will not assume responsibility for loss or damage. Exhibitors should take precautions to protect their property and have adequate insurance coverage.

Exhibitor Cancellation Policy: Please note that there are no refunds given due to registration opening two months before the event. However, if you must cancel, you may contact the DABC office to request a refund review.

DABC Cancellation Policy: If the trade show is cancelled due to Provincial Health Orders, the DABC will provide full refunds to Exhibitors.

Sponsorship Opportunities

Sponsorship Levels

Bronze Level:	\$2,500	All advertising associated with the Convention.
Silver Level:	\$5,000	All advertising associated with the Convention plus complimentary booth at the trade show.
Gold Level:	\$7,500	All advertising associated with the Convention plus complimentary booth at the trade show plus services in kind (for example, cost of speaker, speaker's hotel room and transportation to and from airport).
Platinum Level:	\$10,000	This is per year with a three-year option. It includes sole sponsorship of social events, all advertising associated with the Convention, complimentary booth at the trade show plus services in kind (for example, cost of speaker, speaker's hotel room and transportation to and from airport).

Please contact Alex at the DABC office at 604-886-1705 / info@denturist.bc.ca if you are interested in sponsorship and/or if you would like to sponsor an evening event.

Hotel Information

Delta Hotels by Marriott Ocean Pointe Resort in Victoria, BC, is located along the island shore. It has beautiful views of the harbour and Parliament Buildings and is a very short walk to downtown Victoria.

Rooms must be booked individually **on or before April 11, 2022**, to receive the below discounted room rates. Hotel reservations can be made online by clicking on the below link:

[Book Your Hotel for the DABC Trade Show and Convention](#)

The following are the convention rates (plus applicable taxes and service charges), based on single or double occupancy:

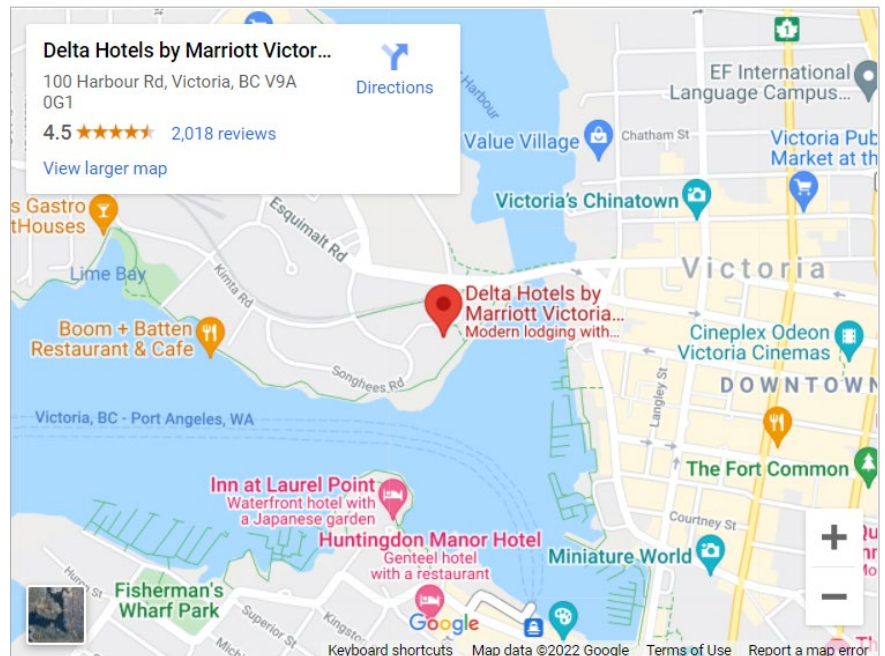
Guest Room 1 King or 2 Queens / No View	\$229.00 CDN
Deluxe Guest Room, King / Harbour View	\$269.00 CDN

Parking is \$22 per vehicle daily

The Hotel location and contact information are as follows:

**Delta Hotels by Marriott
Ocean Pointe Resort**
100 Harbour Road,
Victoria, BC
V9A 0G1

Hotel Front Desk:
(250) 360.2999



Event Information

EVENING EVENTS

Wednesday, May 11th, 5:30 pm to 7:00 pm: Hospitality Night: Please join us for a meet and greet on the patio (weather permitting). Complimentary drinks and appetizers.

Thursday, May 12th, 5:00 pm to 6:30 pm: Team DABC and Friends: Denture Troubleshooting Q&A (wine and appetizers provided).

Friday, May 13th, 4:00 pm to 7:00 pm: Dentsply Sirona are sponsoring cocktails and appetizers at the Trade Show for all registered attendees.

2019 Exhibitors and Sponsors

We thank our past exhibitors for their continued support and contribution to the success of our Conference and look forward to meeting and working with new exhibitors!

Thank you, 2019 sponsors:

Platinum Sponsor:	Ivoclar Vivadent
Gold Sponsors:	Dentsply Sirona Vita North America
Silver Sponsors:	3Shape Zahn Canada, a Division of Henry Schein
Bronze Sponsors:	Arfona Argen Canada GC America Neodent, a Straumann Group Brand Panthera Dental Swiss NF Metals

Thank you, 2019 participants:

Abutment Direct	Allecon Dental	Aurum Group
Central Dental	EDI	Everything Uniforms
Mid-Continental Dental Supply	Protec Dental Laboratories	Sinclair Dental Co. Ltd.
Specialty Tooth Supply	Surgically Clean Air	

Thank you to Zahn Canada, a Division of Henry Schein Canada, Inc. and 3Shape for sponsoring the Wine Pairing Event and to Dentsply for sponsoring the trade show cocktails! Thank you to Vita for providing the Germany Denture Course Prize Package!